

**Subject:** RE: Updated CSP  
**Date:** Tue, 4 Mar 2014 09:09:08 -0600  
**From:** "Ilar P Meeks" <ilarpmeeks@greatdayinc.com>  
**To:** "Arielle Alman - QMAAB" <arielle.alman@gsa.gov>  
**Message-ID:** <017601cf37bb\$b1595ef0\$140c1cd0\$@greatdayinc.com>  
**MD5:** d8d0c0d08456b98b36e750ad331c6f41

I will upload an updated CSP to include what discounts are offered to our MFC.  
This will match the revised pricelist that I uploaded last week.

Ilar Paul Meeks  
Vice President / National Sales Manager  
Great Day, Inc.  
604 Kimbrough Drive  
Tallulah, LA 71282  
1-318-574-5003 ext. 131  
1-601-630-7792 cell phone  
1-318-574-5742 fax  
[www.greatdayinc.com](http://www.greatdayinc.com)  
[meebro6@aol.com](mailto:meebro6@aol.com) Blackberry Email Address

**From:** Arielle Alman - QMAAB [mailto:arielle.alman@gsa.gov]  
**Sent:** Monday, March 03, 2014 8:17 AM  
**To:** Ilar P Meeks  
**Subject:** Updated CSP

Good Morning Mr. Meeks,

Please upload an updated CSP, to include what discounts are offered to you MFC (most favored customers).

Thank you

On Fri, Feb 28, 2014 at 3:43 PM, Ilar P Meeks <ilarpmeeks@greatdayinc.com> wrote:

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**Subject:** please read!

**GSA Processors Federal Suppliers Comapny is not bale to deliver promised services Oldsmar, Florida**  
[\\*Consumer Comment: What do you expect?](#)

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Add Rebuttal to this Report What's this?  
Are you an owner, employee or ex-employee with either negative or positive information about the company or individual, or can you provide "insider information" on this company?

Aribtrate & Set Record Straight  
File New Report What's this?  
Are you also a victim of the same company or individual? Want Justice? File a Rip-off Report, help other consumers to be educated and don't let them get away with it!

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Got Reports filed against you? Resolve the issues and rebuild trust through our Corporate Advocacy Program.  
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[0](#)Author [1](#)Consumer [0](#)Employee/Owner



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REBUTTALS & REPLIES:

[0](#)Author [1](#)Consumer [0](#)Employee/Owner

## Updates & Rebuttals

**#1** Consumer Comment

## What do you expect?

**AUTHOR:** Dan - (United States of America)

SUBMITTED: Wednesday, June 20, 2012

POSTED: Wednesday, June 20, 2012

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They use names like GSA 1000, gsa preview, gsa applications, gsa processors, gsa greenville, gsa tampa, gsa south carolina, gsa dallas, gsa pittsburgh, [gsaproposal.com](http://gsaproposal.com), nu cen-tury gsa, FEMA today, Federal Verification, and countryside publishing. Anyone who cold-calls you for your business, you should run away from them..

don't make the same mistake i did.

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**MD5:** 98ff3c36ecc35b8e41454be1a0a66eb5  
**Attachments:** P - CSP arielle 34.docx

Hello Arielle,

Thank you for your reply. Please see the attached revised CSP.

I appreciate the time that you are spending working on this with us. We look forward to being a valuable vendor / contractor on schedule 23v. Please let me know what else is needed to proceed. I changed the FOB terms to destination so that we will now be in compliance with the terms of this agreement. Thank you again ☺

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**From:** Arielle Alman - QMAAB [mailto:arielle.alman@gsa.gov]  
**Sent:** Tuesday, March 04, 2014 12:04 PM  
**To:** Ilar P Meeks  
**Subject:** Re: Updated CSP

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*Arielle C. Alman*

Contract Specialist, Medium and Heavy Vehicles  
Federal Acquisition Services, GSA  
[\(202\) 208-3422](tel:(202)208-3422)  
[Arielle.Alman@gsa.gov](mailto:Arielle.Alman@gsa.gov)

Please take a few moments to fill out this customer survey: <http://www.surveymonkey.com/s/PBCJTWc>

Total Control PanelLogin

To: [ilarpmeeks@greatdayinc.com](mailto:ilarpmeeks@greatdayinc.com)

Message Score: 54

High (60): Pass

From: [arielle.alman@gsa.gov](mailto:arielle.alman@gsa.gov)

My Spam Blocking Level: Low

Medium (75): Pass

Low (90): Pass

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This message was delivered because the content filter score did not exceed your filter level.

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Arielle C. Alman  
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To: [ilarpmeeks@greatdayinc.com](mailto:ilarpmeeks@greatdayinc.com)

Message Score: 71

High (60): Fail

From: [arielle.alman@gsa.gov](mailto:arielle.alman@gsa.gov)

My Spam Blocking Level: Low

Medium (75): Pass

Low (90): Pass

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**Date:** Wed, 5 Mar 2014 08:35:16 -0500  
**From:** Arielle Alman - QMAAB <arielle.alman@gsa.gov>  
**To:** Ilar P Meeks <ilarpmeeks@greatdayinc.com>  
**Message-ID:** <CAPTXDAUm7Sv7iexcktKcWneufi5BkR+A=r0J0du1O8EQ+xn+Tg@mail.gmail.com>  
**MD5:** 7c66a4801d33f8317323f0a6d36a162d

Good Morning Mr. Meeks:

It seems that the discount you offer your MFC's is greater than what is being offered to GSA. A stronger proposal would be to offer GSA a more advantageous discount than your MFC'. I also noticed that you do offer a destination FOB term on top of a better discount to your MFC'. I would be able to argue why a smaller discount to GSA was ok, if the FOB terms were Origin. I could go ahead and do the write up for the Contracting Officer as is but the discount comparison will be weak. Let me know your thoughts.

On Tue, Mar 4, 2014 at 3:26 PM, Ilar P Meeks <ilarpmeeks@greatdayinc.com> wrote:

Hello Arielle,

Thank you for your reply. Please see the attached revised CSP.

I appreciate the time that you are spending working on this with us. We look forward to being a valuable vendor / contractor on schedule 23v. Please let me know what else is needed to proceed. I changed the FOB terms to destination so that we will now be in compliance with the terms of this agreement. Thank you again ☺

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POSTED: Wednesday, June 20, 2012

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I should have checked with the florida attorney general before i gave them my money. I leared that G S AApplication Services is one of many shell companies controlled by the criminal Sprecher Organization, whose founders are repeat felons (James Dale Sprecher served federal time for fraud, embezzlement, money laundering, R I C O and falsifying government documente, Phillip Louis Sprecher has at least 8 arrests for herion and marijuana posession).

To leverage and maintain their ponzi scheme, the Sprecher Organization continual adds new shell companies and new brands in order to frustrate reputation checks. James Sprecher set up similar shell companies when he embezzled >\$3m

from multiple banks.

They use names like G S A1000, gsa preview, gsa applications, gsa processors, gsa greenville, gsa tampa, gsa south carolina, gsa dallas, gsa pittsburgh, [gsaproposal.com](http://gsaproposal.com), nu cen-tury gsa, F E M A today, Federal V erification, and countryside publishing. Anyone who cold-calls you for your business, you should run away from them..

don't make the same mistake i did.

**Report Attachments:**



[Ilar Paul Meeks](#)  
Vice President / National Sales Manager  
[Great Day, Inc.](#)  
[604 Kimbrough Drive](#)  
[Tallulah, LA 71282](#)  
[1-318-574-5003](tel:1-318-574-5003) ext. 131  
[1-601-630-7792](tel:1-601-630-7792) cell phone  
[1-318-574-5742](tel:1-318-574-5742) fax  
[www.greatdayinc.com](http://www.greatdayinc.com)  
  
[meebro6@aol.com](mailto:meebro6@aol.com) Blackberry Email Address

**Subject:** Action Required: Updated CSP  
**Date:** Wed, 12 Mar 2014 10:37:39 -0400  
**From:** Arielle Alman - QMAAB <arielle.alman@gsa.gov>  
**To:** Ilar P Meeks <ilarpmeeks@greatdayinc.com>  
**Message-ID:** <CAPTXDAVepmCUoRWfa67Eo2r--sJcRn1vvGuT2xpPAg96NR5Cmw@mail.gmail.com>  
**MD5:** 3726e80254a2cd426a14b939f0a6e51c

Mr. Meeks,

Please submit an updated CSP in accordance to my prior specification, without this update we can go no further with your modification. Please submit as soon as possible.

Thank You

On Thu, Mar 6, 2014 at 10:28 AM, Arielle Alman - QMAAB <[arielle.alman@gsa.gov](mailto:arielle.alman@gsa.gov)> wrote:

Good Morning Mr. Meeks,

Please email the updated CSP no later than tomorrow Friday, March 7, 2014 2pm EST.

Thank you

On Wed, Mar 5, 2014 at 11:11 AM, Arielle Alman - QMAAB <[arielle.alman@gsa.gov](mailto:arielle.alman@gsa.gov)> wrote:

Mr. Meeks,

Your CSP should reflect what is actually offered to your MFC's and not altered based on your proposal for placement on the 23v schedule.

Thank you

On Wed, Mar 5, 2014 at 10:51 AM, Ilar P Meeks <[ilarpmeeks@greatdayinc.com](mailto:ilarpmeeks@greatdayinc.com)> wrote:

Hello Arielle,

Our terms for dealers and distributors are FOB Origin, however, because schedule 23v is an FOB Destination schedule, I am showing that we can offer F O B Destination terms provided that we raise our G S A offer price by reducing the discount offered to 27% off of the M S R P.

The attached CSP shows how this discount can work when we agree to FOB Destination terms and also add in shipping costs to the G S A offer price, thus allowing us to still hold true to the agreement.

However, it should be noted that all of our customers are billed for the costs of shipping after the cost of the item. This way the G S A would be billed for the average cost of shipping and also the cost of the item at the same time because it would be included in the offer price.

I can also create another CSP that shows FOB Origin terms, but this would not be in compliance with the scope of this contract. Please advise&hellip;..



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**From:** Arielle Alman - QMAAB [mailto:[arielle.alman@gsa.gov](mailto:arielle.alman@gsa.gov)]  
**Sent:** Wednesday, March 05, 2014 9:40 A M

**To:** Ilar P Meeks  
**Subject:** Re: Updated CSP

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If you look at the CSP you sent me the FOB term used for dealers and distributors is Destination, are you saying that is incorrect? if so please update

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Hello Arielle,

Thanks for your reply. Please see the detailed explanation below regarding your concerns about our offer prices.

The discount that is offered to our MFC (Most Favorite Customer) is always given with the terms of FOB Origin. This is why in our revised pricing and CSP to GSA we offered the FOB Destination terms with a lower discount than is offered to our MFC so as to include the cost of shipping in our offer price, not simply discounted from our MSRP. This allows us to offer our products to the GSA at a discounted rate that also allow us to cover our shipping costs. Please refer to the breakdown below to understand the price / shipping cost ratio with our products.

The first item on the pricelist that we are offering to the GSA is the Hitch N Ride Cargo Carrier model HNR1000T.

The discounted price for this item without any shipping expense is \$107.00

When you add in shipping costs, for this one item to be shipped by quantity of one in the USA, you add in an average of 27% increase in shipping expenses. This increase brings your GSA offer with IFF price to: \$155.66, which includes the cost of shipping within the USA, not including Alaska, Hawaii, Puerto Rico,

USVI, Guam.

>Please see the attached invoice, which shows how we charge our MFC the 50% discounted rate and then bill them also for the cost of shipping. So, simply stated, with our MFC, we bill at a lower discounted rate, but add the shipping expense to the invoice. So, when FOB Destination terms are applied, we must add in the shipping costs to the offer price to cover the shipping expense.

When applying the shipping costs into the Offer price, while maintaining the FOB Destination status, the discounted price percentage reduces to an average of 27% discount off of the MSRP. Whereas, if terms are FOB Origin and shipping costs are added to the invoice, not the offer price, the discount off of MSRP remains at 50% even though the shipping costs are billed to the customer. We do not EVER offer freight paid, to our MFC unless costs the shipping costs are added into the offer prices. In many cases we are shipping products that are billed to the UPS or Fedex account of our MFC, so they cover the cost of shipping that way also. We also charge our customers a \$2.95 handling fee per order and a 10% restocking fee as well. It is not customary for manufacturers to have to cover the cost of shipping unless the volume of the orders justifies the shipping costs. This can be seen with larger automotive manufacturers and accessory companies. But for a small business like us, we cannot afford to leave the shipping costs out of the discounted offer price as this would literally place us losing money at the point of sale. Especially if only one unit is ordered and shipped to one individual. This type of shipment would normally ship by UPS, USPS, or Fedex. If you check their rates, they are quite expensive. If the GSA has an account with UPS that would cover the shipping, then this would not be an issue. With the rising costs of labor and materials, it can be very difficult to be a manufacturer in the USA and combat rising shipping costs. This is also what makes it VERY difficult to export and easier to import, thus creating layoffs and less jobs here than abroad. My family has been in manufacturing for over 30 years and we have many ex US military veterans that work here. So we are not trying to evade or cause problems.

Please let me know if any further explanation is needed to clarify our discounts and shipping expense. I will be glad to write up any letters that would be needed to explain this to the GSA. Thank you for your help a further review of our products for schedule 23v.

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**From:** Arielle Alman - QMAAB [<mailto:arielle.alman@gsa.gov>]

**Sent:** Wednesday, March 05, 2014 7:35 A M  
**To:** Ilar P Meeks  
**Subject:** Re: Updated C S P

Good Morning Mr. Meeks:

It seems that the discount you offer your MFC's is greater than what is being offered to GSA. A stronger proposal would be to offer GSA a more advantageous discount than your MFC'. I also noticed that you do offer a destination FOB term on top of a better discount to your MFC'. I would be able to argue why a smaller discount to GSA was ok, if the FOB terms were Origin. I could go ahead and do the write up for the Contracting Officer as is but the discount comparison will be weak. Let me know your thoughts.

On Tue, Mar 4, 2014 at 3:26 PM, Ilar P Meeks <[ilarpmeeks@greatdayinc.com](mailto:ilarpmeeks@greatdayinc.com)> wrote:

Hello Arielle,

Thank you for your reply. Please see the attached revised CSP.

I appreciate the time that you are spending working on this with us. We look forward to being a valuable vendor / contractor on schedule 23v. Please let me know what else is needed to proceed. I changed the FOB terms to destination so that we will now be in compliance with the terms of this agreement. Thank you again ☺

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**From:** Arielle Alman - QMAAB [mailto:[arielle.alman@gsa.gov](mailto:arielle.alman@gsa.gov)]  
**Sent:** Tuesday, March 04, 2014 12:04 PM  
**To:** Ilar P Meeks  
**Subject:** Re: Updated C S P

Mr. Meeks,

You can email it to me if you are unable to upload the document.

Thanks

On Tue, Mar 4, 2014 at 10:14 AM, Ilar P Meeks <[ilarpmeeks@greatdayinc.com](mailto:ilarpmeeks@greatdayinc.com)> wrote:

Can you please advise on where this document should be uploaded to? My e mod site is locked for editing now.

Ilar Paul Meeks  
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**From:** Arielle Alman - QMAAB [mailto:[arielle.alman@gsa.gov](mailto:arielle.alman@gsa.gov)]

**Sent:** Monday, March 03, 2014 8:17 AM

**To:** Ilar P Meeks

**Subject:** Updated CSP

Good Morning Mr. Meeks,

Please upload an updated CSP, to include what discounts are offered to you MFC (most favored customers).

Thank you

On Fri, Feb 28, 2014 at 3:43 PM, Ilar P Meeks <[ilarpmeeks@greatdayinc.com](mailto:ilarpmeeks@greatdayinc.com)> wrote:

Ilar Paul Meeks  
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**Sent:** Friday, February 28, 2014 2:43 PM  
**To:** [Lfernandes@gsaprocessors.com](mailto:Lfernandes@gsaprocessors.com)  
**Subject:** please read!

**GSA Processors Federal Suppliers Comapny is not bale to deliver promised services Oldsmar, Florida**

[\\*Consumer Comment: What do you expect?](#)

Print this Report

Email this Report

Add Rebuttal to this Report What's this?

Are you an owner, employee or ex-employee with either negative or positive information about the company or individual, or can you provide "insider information" on this company?

Aribtrate & Set Record Straight

File New Report What's this?

Are you also a victim of the same company or individual? Want Justice? File a Rip-off Report, help other consumers to be educated and don't let them get away with it!

Repair Your Reputation What's this?

Got Reports filed against you? Resolve the issues and rebuild trust through our Corporate Advocacy Program.

Corporate Advocacy Program: The best way to manage and repair your business reputation. Hiding negative complaints is only a Band-Aid. Consumers want to see how businesses take care of business. All businesses will get complaints. How those businesses take care of those complaints is what separates good businesses from bad businesses.

[0](#)Author [1](#)Consumer [0](#)Employee/Owner



Does your business have a bad reputation?

Fix it the right way.

[Corporate Advocacy Program™](#)

[SEO Reputation Management](#)  
[at its best!](#)

Advertisement: [Replay Ad](#)

Ads by ZINC



Company make you drown in paperwork. After we went through 18 months of paperwork collecting they were not able to prepare our case properly. We were denied twice and now we are not allowed to apply again for one year. This will probably make it impossible to ever get the license.

They do not care about you. They prepare paperwork so sloppy that G S A received a pile of garbage. It took G S A 3 pages to mention everything what was wrong with paperwork

This report was posted on [Ripoff Report](#) on 06/18/2012 01:26 PM and is a permanent record located here: <http://www.ripoffreport.com/r/GSA-Processors/Oldsmar-Florida-34677/GSA-Processors-Federal-Suppliers-Comapny-is-not-bale-to-deliver-promised-services-Oldsmar-899249>. The posting time indicated is Arizona local time. Arizona does not observe daylight savings so the post time may be Mountain or Pacific depending on the time of year.

Ripoff Report has an exclusive license to this report. It may not be copied without the written permission of Ripoff Report.

[Click Here to read other Ripoff Reports on GSA Processors](#)

**Search for additional reports**

If you would like to see more Rip-off Reports on this company/individual, search here:

Search Search Tips

In order to assure the best results in your search:

- Keep the name short & simple, and try different variations of the name.
- Do not include ".com", "S", "Inc.", "Corp", or "LLC" at the end of the Company name.
- Use only the first/main part of a name to get best results.
- Only search one name at a time if Company has many AKA's.

**Report & Rebuttal**

**Respond to this report!**

File a Rebuttal What's this?

Are you an owner, employee or ex-employee with either negative or positive information about the company or individual, or can you provide "insider information" on this company?

**Also a victim?**

File a Report What's this?

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Repair Your Reputation!

Get Started What's this?

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Corporate Advocacy Program: The best way to manage and repair your business reputation. Hiding negative complaints is only a Band-Aid. Consumers want to see how businesses take care of business. All businesses will get complaints. How those businesses take care of those complaints is what separates good businesses from bad businesses.

**Arbitrate**

[Remove Reports?](#)

[No! Better yet! Arbitrate to set the record straight!](#)

REBUTTALS & REPLIES:

[0](#)Author [1](#)Consumer [0](#)Employee/Owner

**Updates & Rebuttals**

**#1** Consumer Comment

**What do you expect?**

AUTHOR: Dan - (United States of America)

SUBMITTED: Wednesday, June 20, 2012

POSTED: Wednesday, June 20, 2012

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don't make the same mistake i did.

**Report Attachments:**





**Subject:** RE: Updated CSP  
**Date:** Wed, 5 Mar 2014 09:51:59 -0600  
**From:** "Ilar P Meeks" <ilarpmeeks@greatdayinc.com>  
**To:** "Arielle Alman - QMAAB" <arielle.alman@gsa.gov>  
**Message-ID:** <000d01cf388a\$d863b890\$892b29b0\$@greatdayinc.com>  
**MD5:** ccc750a0c1abee968c1af97ea2ca084b  
**Attachments:** P - CSP arielle 34.docx

Hello Arielle,

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**From:** Arielle Alman - QMAAB [mailto:arielle.alman@gsa.gov]  
**Sent:** Wednesday, March 05, 2014 9:40 AM  
**To:** Ilar P Meeks  
**Subject:** Re: Updated CSP

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If you look at the CSP you sent me the FOB term used for dealers and distributors is Destination, are you saying that is incorrect? if so please update

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**Sent:** Tuesday, March 04, 2014 12:04 PM

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Ilar Paul Meeks

Vice President / National Sales Manager

Great Day, Inc.

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**From:** Arielle Alman - QMAAB [mailto:[arielle.alman@gsa.gov](mailto:arielle.alman@gsa.gov)]

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Good Morning Mr. Meeks,

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[www.greatdayinc.com](http://www.greatdayinc.com)

[meebro6@aol.com](mailto:meebro6@aol.com) Blackberry Email Address

**From:** Ilar P Meeks [mailto:[ilarpmeeks@greatdayinc.com](mailto:ilarpmeeks@greatdayinc.com)]  
**Sent:** Friday, February 28, 2014 2:43 PM  
**To:** [f.fernandes@gsaprocessors.com](mailto:f.fernandes@gsaprocessors.com)  
**Subject:** please read!

## GSA Processors Federal Suppliers Comapny is not bale to deliver promised services Oldsmar, Florida

[\\*Consumer Comment: What do you expect?](#)

Print this Report

Email this Report

Add Rebuttal to this Report What's this?

Are you an owner, employee or ex-employee with either negative or positive information about the company or individual, or can you provide "insider information" on this company?

Aribtrate & Set Record Straight

File New Report What's this?

Are you also a victim of the same company or individual? Want Justice? File a Rip-off Report, help other consumers to be educated and don't let them get away with it!

Repair Your Reputation What's this?

Got Reports filed against you? Resolve the issues and rebuild trust through our Corporate Advocacy Program.

Corporate Advocacy Program: The best way to manage and repair your business reputation. Hiding negative complaints is only a Band-Aid. Consumers want to see how businesses take care of business. All businesses will get complaints. How those businesses take care of those complaints is what separates good businesses from bad businesses.

[0](#)Author [1](#)Consumer [0](#)Employee/Owner



---

Does your business have a bad reputation?

Fix it the right way.

[Corporate Advocacy Program™](#)

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Company make you drown in paperwork. After we went through 18 months of paperwork collecting they were not able to prepare our case properly. We were denied twice and now we are not allowed to apply again for one year. This will probably make it impossible to ever get the license.

They do not care about you. They prepare paperwork so sloppy that GSA received a pile of garbage. It took GSA 3 pages to mention everything what was wrong with paperwork

This report was posted on [Ripoff Report](#) on 06/18/2012 01:26 PM and is a permanent record located here: <http://www.ripoffreport.com/r/GSA-Processors/Oldsmar-Florida-34677/GSA-Processors-Federal-Suppliers-Comapny-is-not-bale-to-deliver-promised-services-Oldsmar-899249>. The posting time indicated is Arizona local time. Arizona does not observe daylight savings so the post time may be Mountain or Pacific depending on the time of year.

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Search Search Tips

In order to assure the best results in your search:

- Keep the name short & simple, and try different variations of the name.
- Do not include ".com", "S", "Inc.", "Corp", or "LLC" at the end of the Company name.
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### Report & Rebuttal

#### Respond to this report!

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Arbitrate

[Remove Reports?](#)

[No! Better yet! Arbitrate to set the record straight!](#)

REBUTTALS & REPLIES:

[0](#)Author [1](#)Consumer [0](#)Employee/Owner

Updates & Rebuttals

#1 Consumer Comment

What do you expect?

AUTHOR: Dan - (United States of America)

SUBMITTED: Wednesday, June 20, 2012

POSTED: Wednesday, June 20, 2012

They called us out of the blue, told us they could guarantee us millions of dollars of contracts if we paid them 8500. they didn't tell us that we would have to do all the work, and that it would get rejected.

I should have checked with the florida attorney general before i gave them my money. I leared that GSA Application Services is one of many shell companies controlled by the criminal Sprecher Organization, whose founders are repeat felons (James Dale Sprecher served federal time for fraud, embezzlement, money laundering, RICO and falsifying government documente, Phillip Louis Sprecher has at least 8 arrests for herion and marijuana posession).

To leverage and maintain their ponzi scheme, the Sprecher Organization continual adds new shell companies and new brands in order to frustrate reputation checks. James Sprecher set up similar shell companies when he embezzled >\$3m from multiple banks.

They use names like GSA 1000, gsa preview, gsa applications, gsa processors, gsa greenville, gsa tampa, gsa south carolina, gsa dallas, gsa pittsburgh, [gsaproposal.com](#), nu cen-tury gsa, FEMA today, Federal Verification, and countryside publishing. Anyone who cold-calls you for your business, you should run away from them..

don[t make the same mistake i did.

Report Attachments:



- 
-



•  
Ilar Paul Meeks  
Vice President / National Sales Manager  
Great Day, Inc.  
604 Kimbrough Drive  
Tallulah, LA 71282  
1-318-574-5003 ext. 131  
1-601-630-7792 cell phone  
1-318-574-5742 fax  
www.greatdayinc.com  
meebro6@aol.com Blackberry Email Address

--

*Arielle C. Alman*  
*Contract Specialist, Medium and Heavy Vehicles*  
*Federal Acquisition Services, GSA*  
(202) 208-3422  
Arielle.Alman@gsa.gov



**Subject:** Re: Updated CSP  
**Date:** Wed, 5 Mar 2014 10:40:01 -0500  
**From:** Arielle Alman - QMAAB <arielle.alman@gsa.gov>  
**To:** Ilar P Meeks <ilarpmeeks@greatdayinc.com>  
**Message-ID:** <CAPTXDAX4h-quKDWTbsH4yfYxv\_wJ0Q9zDVTs6rp6z54tMkLQMQ@mail.gmail.com>  
**MD5:** 01f32a9104c20e7721dcb28e385e6a43

Mr. Meeks,

If you look at the CSP you sent me the FOB term used for dealers and distributors is Destination, are you saying that is incorrect? if so please update

On Wed, Mar 5, 2014 at 10:27 AM, Ilar P Meeks <ilarpmeeks@greatdayinc.com> wrote:

Hello Arielle,

Thanks for your reply. Please see the detailed explanation below regarding your concerns about our offer prices.

The discount that is offered to our MFC (Most Favorite Customer) is always given with the terms of FOB Origin. This is why in our revised pricing and CSP to GSA we offered the FOB Destination terms with a lower discount than is offered to our MFC so as to include the cost of shipping in our offer price, not simply discounted from our MSRP. This allows us to offer our products to the GSA at a discounted rate that also allow us to cover our shipping costs. Please refer to the breakdown below to understand the price / shipping cost ratio with our products.

The first item on the pricelist that we are offering to the GSA is the Hitch N Ride Cargo Carrier model HNR1000T.

The discounted price for this item without any shipping expense is \$107.00

When you add in shipping costs, for this one item to be shipped by quantity of one in the USA, you add in an average of 27% increase in shipping expenses. This increase brings your GSA offer with IFF price to: \$155.66, which includes the cost of shipping within the USA, not including Alaska, Hawaii, Puerto Rico, USVI, Guam.

>Please see the attached invoice, which shows how we charge our MFC the 50% discounted rate and then bill them also for the cost of shipping. So, simply stated, with our MFC, we bill at a lower discounted rate, but add the shipping expense to the invoice. So, when FOB Destination terms are applied, we must add in the shipping costs to the offer price to cover the shipping expense.

When applying the shipping costs into the Offer price, while maintaining the FOB Destination status, the discounted price percentage reduces to an average of 27% discount off of the MSRP. Whereas, if terms are FOB Origin and shipping costs are added to the invoice, not the offer price, the discount off of MSRP remains at 50% even though the shipping costs are billed to the customer. We do not EVER offer freight paid, to our MFC unless costs the shipping costs are added into the offer prices. In many cases we are shipping products that are billed to the UPS or Fedex account of our MFC, so they cover the cost of shipping that way also. We



also charge our customers a \$2.95 handling fee per order and a 10% restocking fee as well. It is not customary for manufacturers to have to cover the cost of shipping unless the volume of the orders justifies the shipping costs. This can be seen with larger automotive manufacturers and accessory companies. But for a small business like us, we cannot afford to leave the shipping costs out of the discounted offer price as this would literally place us losing money at the point of sale. Especially if only one unit is ordered and shipped to one individual. This type of shipment would normally ship by UPS, USPS, or Fedex. If you check their rates, they are quite expensive. If the GSA has an account with UPS that would cover the shipping, then this would not be an issue. With the rising costs of labor and materials, it can be very difficult to be a manufacturer in the USA and combat rising shipping costs. This is also what makes it VERY difficult to export and easier to import, thus creating layoffs and less jobs here than abroad. My family has been in manufacturing for over 30 years and we have many ex US military veterans that work here. So we are not trying to evade or cause problems.

Please let me know if any further explanation is needed to clarify our discounts and shipping expense. I will be glad to write up any letters that would be needed to explain this to the GSA. Thank you for your help a further review of our products for schedule 23v.

Ilar Paul Meeks  
Vice President / National Sales Manager  
Great Day, Inc.  
604 Kimbrough Drive  
Tallulah, LA 71282  
[1-318-574-5003](tel:1-318-574-5003) ext. 131  
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[www.greatdayinc.com](http://www.greatdayinc.com)  
[meebro6@aol.com](mailto:meebro6@aol.com) Blackberry Email Address

**From:** Arielle Alman - QMAAB [<mailto:arielle.alman@gsa.gov>]  
**Sent:** Wednesday, March 05, 2014 7:35 A M  
**To:** Ilar P Meeks  
**Subject:** Re: Updated C S P

Good Morning Mr. Meeks:

It seems that the discount you offer your MFC's is greater than what is being offered to GSA. A stronger proposal would be to offer GSA a more advantageous discount than your MFC'. I also noticed that you do offer a destination FOB term on top of a better discount to your MFC'. I would be able to argue why a smaller discount to GSA was ok, if the FOB terms were Origin. I could go ahead and do the write up for the Contracting Officer as is but the discount comparison will be weak. Let me know your thoughts.

On Tue, Mar 4, 2014 at 3:26 PM, Ilar P Meeks <[ilarpmeeks@greatdayinc.com](mailto:ilarpmeeks@greatdayinc.com)> wrote:

Hello Arielle,

Thank you for your reply. Please see the attached revised CSP.

I appreciate the time that you are spending working on this with us. We look forward to being a valuable vendor / contractor on schedule 23v. Please let me know what else is needed to proceed. I changed the FOB terms to destination so that we will now be in compliance with the terms of this agreement. Thank you again ☺

Ilar Paul Meeks  
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**From:** Arielle Alman - QMAAB [mailto:[arielle.alman@gsa.gov](mailto:arielle.alman@gsa.gov)]  
**Sent:** Tuesday, March 04, 2014 12:04 PM  
**To:** Ilar P Meeks  
**Subject:** Re: Updated C S P

Mr. Meeks,

You can email it to me if you are unable to upload the document.

Thanks

On Tue, Mar 4, 2014 at 10:14 AM, Ilar P Meeks <[ilarpmeeks@greatdayinc.com](mailto:ilarpmeeks@greatdayinc.com)> wrote:

Can you please advise on where this document should be uploaded to? My e mod site is locked for editing now.

Ilar Paul Meeks  
Vice President / National Sales Manager  
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**From:** Arielle Alman - QMAAB [mailto:[arielle.alman@gsa.gov](mailto:arielle.alman@gsa.gov)]

**Sent:** Monday, March 03, 2014 8:17 AM

**To:** Ilar P Meeks

**Subject:** Updated CSP

Good Morning Mr. Meeks,

Please upload an updated CSP, to include what discounts are offered to you MFC (most favored customers).

Thank you

On Fri, Feb 28, 2014 at 3:43 PM, Ilar P Meeks <[ilarpmeeks@greatdayinc.com](mailto:ilarpmeeks@greatdayinc.com)> wrote:

Ilar Paul Meeks  
Vice President / National Sales Manager  
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**Sent:** Friday, February 28, 2014 2:43 PM

**To:** [Lfernandes@gsaprocessors.com](mailto:Lfernandes@gsaprocessors.com)

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[No! Better yet! Arbitrate to set the record straight!](#)

REBUTTALS & REPLIES:

[0](#)Author [1](#)Consumer [0](#)Employee/Owner

**Updates & Rebuttals**

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**AUTHOR:** Dan - (United States of America)

SUBMITTED: Wednesday, June 20, 2012

POSTED: Wednesday, June 20, 2012

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They use names like G S A 1000, gsa preview, gsa applications, gsa processors, gsa greenville, gsa tampa, gsa south carolina, gsa dallas, gsa pittsburgh, [gsaproposal.com](#), nu cen-tury gsa, FEMA today, Federal Verification, and countryside publishing. Anyone who cold-calls you for your business, you should run away from them..

don[t make the same mistake i did.

**Report Attachments:**

- .

**Subject:** Re: Updated CSP  
**Date:** Thu, 6 Mar 2014 10:28:14 -0500  
**From:** Arielle Alman - QMAAB <arielle.alman@gsa.gov>  
**To:** Ilar P Meeks <ilarpmeeks@greatdayinc.com>  
**Message-ID:** <CAPTXDAX23Aq+D3VuAN--1E3=1=W3zZT1u0qOHFctgLeB+UUZ-Q@mail.gmail.com>  
**MD5:** 5e3d71733aa7bdedce04ca5655aa2930

Good Morning Mr. Meeks,

Please email the updated CSP no later than tomorrow Friday, March 7, 2014 2pm EST.

Thank you

On Wed, Mar 5, 2014 at 11:11 AM, Arielle Alman - QMAAB <arielle.alman@gsa.gov> wrote:

Mr. Meeks,

Your CSP should reflect what is actually offered to your MFC's and not altered based on your proposal for placement on the 23v schedule.

Thank you

On Wed, Mar 5, 2014 at 10:51 AM, Ilar P Meeks <ilarpmeeks@greatdayinc.com> wrote:

Hello Arielle,

Our terms for dealers and distributors are FOB Origin, however, because schedule 23v is an FOB Destination schedule, I am showing that we can offer F O B Destination terms provided that we raise our G S A offer price by reducing the discount offered to 27% off of the M S R P.

The attached CSP shows how this discount can work when we agree to FOB Destination terms and also add in shipping costs to the G S A offer price, thus allowing us to still hold true to the agreement.

However, it should be noted that all of our customers are billed for the costs of shipping after the cost of the item. This way the G S A would be billed for the average cost of shipping and also the cost of the item at the same time because it would be included in the offer price.

I can also create another CSP that shows FOB Origin terms, but this would not be in compliance with the scope of this contract. Please advise&hellip;..

Ilar Paul Meeks  
Vice President / National Sales Manager  
Great Day, Inc.  
604 Kimbrough Drive  
Tallulah, LA 71282  
[1-318-574-5003](tel:1-318-574-5003) ext. 131  
[1-601-630-7792](tel:1-601-630-7792) cell phone  
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[www.greatdayinc.com](http://www.greatdayinc.com)  
[meebro6@aol.com](mailto:meebro6@aol.com) Blackberry Email Address

**From:** Arielle Alman - QMAAB [mailto:[arielle.alman@gsa.gov](mailto:arielle.alman@gsa.gov)]  
**Sent:** Wednesday, March 05, 2014 9:40 A M

**To:** Ilar P Meeks  
**Subject:** Re: Updated CSP

Mr. Meeks,

If you look at the CSP you sent me the FOB term used for dealers and distributors is Destination, are you saying that is incorrect? if so please update

On Wed, Mar 5, 2014 at 10:27 AM, Ilar P Meeks <[ilarpmeeks@greatdayinc.com](mailto:ilarpmeeks@greatdayinc.com)> wrote:

Hello Arielle,

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The first item on the pricelist that we are offering to the GSA is the Hitch N Ride Cargo Carrier model HNR1000T.

The discounted price for this item without any shipping expense is \$107.00

When you add in shipping costs, for this one item to be shipped by quantity of one in the USA, you add in an average of 27% increase in shipping expenses. This increase brings your GSA offer with IFF price to: \$155.66, which includes the cost of shipping within the USA, not including Alaska, Hawaii, Puerto Rico, USVI, Guam.

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When applying the shipping costs into the Offer price, while maintaining the FOB Destination status, the discounted price percentage reduces to an average of 27%



discount off of the MSRP. Whereas, if terms are FOB Origin and shipping costs are added to the invoice, not the offer price, the discount off of MSRP remains at 50% even though the shipping costs are billed to the customer. We do not EVER offer freight paid, to our MFC unless costs the shipping costs are added into the offer prices. In many cases we are shipping products that are billed to the UPS or Fedex account of our MFC, so they cover the cost of shipping that way also. We also charge our customers a \$2.95 handling fee per order and a 10% restocking fee as well. It is not customary for manufacturers to have to cover the cost of shipping unless the volume of the orders justifies the shipping costs. This can be seen with larger automotive manufacturers and accessory companies. But for a small business like us, we cannot afford to leave the shipping costs out of the discounted offer price as this would literally place us losing money at the point of sale. Especially if only one unit is ordered and shipped to one individual. This type of shipment would normally ship by UPS, USPS, or Fedex. If you check their rates, they are quite expensive. If the GSA has an account with UPS that would cover the shipping, then this would not be an issue. With the rising costs of labor and materials, it can be very difficult to be a manufacturer in the USA and combat rising shipping costs. This is also what makes it VERY difficult to export and easier to import, thus creating layoffs and less jobs here than abroad. My family has been in manufacturing for over 30 years and we have many ex US military veterans that work here. So we are not trying to evade or cause problems.

Please let me know if any further explanation is needed to clarify our discounts and shipping expense. I will be glad to write up any letters that would be needed to explain this to the GSA. Thank you for your help a further review of our products for schedule 23v.

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**From:** Arielle Alman - QMAAB [<mailto:arielle.alman@gsa.gov>]  
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**To:** Ilar P Meeks  
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On Tue, Mar 4, 2014 at 3:26 PM, Ilar P Meeks <[ilarpmeeks@greatdayinc.com](mailto:ilarpmeeks@greatdayinc.com)> wrote:

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[meebro6@aol.com](mailto:meebro6@aol.com) Blackberry Email Address

**From:** Arielle Alman - QMAAB [mailto:[arielle.alman@gsa.gov](mailto:arielle.alman@gsa.gov)]  
**Sent:** Tuesday, March 04, 2014 12:04 PM  
**To:** Ilar P Meeks  
**Subject:** Re: Updated C S P

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Ilar Paul Meeks

Vice President / National Sales Manager

Great Day, Inc.

604 Kimbrough Drive

Tallulah, LA 71282

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**Sent:** Friday, February 28, 2014 2:43 PM

**To:** [Lfernandes@gsaprocessors.com](mailto:Lfernandes@gsaprocessors.com)

**Subject:** please read!

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**[\\*Consumer Comment: What do you expect?](#)**

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This report was posted on [Ripoff Report](#) on 06/18/2012 01:26 PM and is a permanent record located here: <http://www.ripoffreport.com/r/GSA-Processors/Oldsmar-Florida-34677/GSA-Processors-Federal-Suppliers-Comapny-is-not-bale-to-deliver-promised-services-Oldsmar-899249>. The posting time indicated is Arizona local time. Arizona does not observe daylight savings so the post time may be Mountain or Pacific depending on the time of year.

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- Do not include ".com", "S", "Inc.", "Corp", or "LLC" at the end of the Company name.
- Use only the first/main part of a name to get best results.
- Only search one name at a time if Company has many AKA's.

## Report & Rebuttal

### Respond to this report!

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[No! Better yet! Arbitrate to set the record straight!](#)

REBUTTALS & REPLIES:

[0](#) Author [1](#) Consumer [0](#) Employee/Owner

## Updates & Rebuttals

**#1** Consumer Comment

## What do you expect?

**AUTHOR: Dan - (United States of America)**

SUBMITTED: Wednesday, June 20, 2012

POSTED: Wednesday, June 20, 2012

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I should have checked with the florida attorney general before i gave them my money. I leared that G S A application Services is one of many shell companies controlled by the criminal Sprecher Organization, whose founders are repeat felons (James Dale Sprecher served federal time for fraud, embezzlement, money laundering, R I C O and falsifying government documente, Phillip Louis Sprecher has at least 8 arrests for herion and marijuana posession).

To leverage and maintain their ponzi scheme, the Sprecher Organization continual adds new shell companies and new brands in order to frustrate reputation checks. James Sprecher set up similar shell companies when he embezzled >\$3m from multiple banks.

They use names like G S A 1000, gsa preview, gsa applications, gsa processors, gsa greenville, gsa tampa, gsa south carolina, gsa dallas, gsa pittsburgh, [gsaproposal.com](http://gsaproposal.com), nu cen-tury gsa, FEMA today, Federal Verification, and countryside publishing. Anyone who cold-calls you for your business, you should run away from them..

don't make the same mistake i did.

**Subject:** Re: Updated CSP  
**Date:** Wed, 5 Mar 2014 11:11:56 -0500  
**From:** Arielle Alman - QMAAB <arielle.alman@gsa.gov>  
**To:** Ilar P Meeks <ilarpmeeks@greatdayinc.com>  
**Message-ID:** <CAPTXDAX-YDD0xdKt6wFX8qYVnUvyiqyB5ZQ4x+kFVWh89EpDpA@mail.gmail.com>  
**MD5:** a8bdd22ca2e087a72f9c1f4de7daab51

Mr. Meeks,

Your CSP should reflect what is actually offered to your MFC's and not altered based on your proposal for placement on the 23v schedule.

Thank you

On Wed, Mar 5, 2014 at 10:51 AM, Ilar P Meeks <ilarpmeeks@greatdayinc.com> wrote:

Hello Arielle,

Our terms for dealers and distributors are FOB Origin, however, because schedule 23v is an FOB Destination schedule, I am showing that we can offer F O B Destination terms provided that we raise our G S A offer price by reducing the discount offered to 27% off of the M S R P.

The attached CSP shows how this discount can work when we agree to FOB Destination terms and also add in shipping costs to the G S A offer price, thus allowing us to still hold true to the agreement.

However, it should be noted that all of our customers are billed for the costs of shipping after the cost of the item. This way the G S A would be billed for the average cost of shipping and also the cost of the item at the same time because it would be included in the offer price.

I can also create another CSP that shows FOB Origin terms, but this would not be in compliance with the scope of this contract. Please advise&hellip;..

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**From:** Arielle Alman - QMAAB [mailto:[arielle.alman@gsa.gov](mailto:arielle.alman@gsa.gov)]  
**Sent:** Wednesday, March 05, 2014 9:40 A M

**To:** Ilar P Meeks  
**Subject:** Re: Updated CSP

Mr. Meeks,

If you look at the CSP you sent me the FOB term used for dealers and distributors is Destination, are you saying that is incorrect? if so please update

On Wed, Mar 5, 2014 at 10:27 AM, Ilar P Meeks <[ilarpmeeks@greatdayinc.com](mailto:ilarpmeeks@greatdayinc.com)> wrote:

Hello Arielle,

Thanks for your reply. Please see the detailed explanation below regarding your concerns about our offer prices.

The discount that is offered to our MFC (Most Favorite Customer) is always given with the terms of FOB Origin. This is why in our revised pricing and CSP to GSA we offered the FOB Destination terms with a lower discount than is offered to our MFC so as to include the cost of shipping in our offer price, not simply discounted from our MSRP. This allows us to offer our products to the GSA at a discounted rate that also allow us to cover our shipping costs. Please refer to the breakdown below to understand the price / shipping cost ratio with our products.

The first item on the pricelist that we are offering to the GSA is the Hitch N Ride Cargo Carrier model HNR1000T.

The discounted price for this item without any shipping expense is \$107.00

When you add in shipping costs, for this one item to be shipped by quantity of one in the USA, you add in an average of 27% increase in shipping expenses. This increase brings your GSA offer with IFF price to: \$155.66, which includes the cost of shipping within the USA, not including Alaska, Hawaii, Puerto Rico, USVI, Guam.

>Please see the attached invoice, which shows how we charge our MFC the 50% discounted rate and then bill them also for the cost of shipping. So, simply stated, with our MFC, we bill at a lower discounted rate, but add the shipping expense to the invoice. So, when FOB Destination terms are applied, we must add in the shipping costs to the offer price to cover the shipping expense.

When applying the shipping costs into the Offer price, while maintaining the FOB Destination status, the discounted price percentage reduces to an average of 27% discount off of the MSRP. Whereas, if terms are FOB Origin and shipping costs are added to the invoice, not the offer price, the discount off of MSRP remains at 50% even though the shipping costs are billed to the customer. We do not EVER offer freight paid, to our MFC unless costs the shipping costs are added into the offer prices. In many cases we are shipping products that are billed to the UPS or Fedex account of our MFC, so they cover the cost of shipping that way also. We also charge our customers a \$2.95 handling fee per order and a 10% restocking fee as well. It is not customary for manufacturers to have to cover the cost of shipping unless the volume of the orders justifies the shipping costs. This can be seen with larger automotive manufacturers and accessory companies. But for a

small business like us, we cannot afford to leave the shipping costs out of the discounted offer price as this would literally place us losing money at the point of sale. Especially if only one unit is ordered and shipped to one individual. This type of shipment would normally ship by UPS, USPS, or Fedex. If you check their rates, they are quite expensive. If the GSA has an account with UPS that would cover the shipping, then this would not be an issue. With the rising costs of labor and materials, it can be very difficult to be a manufacturer in the USA and combat rising shipping costs. This is also what makes it VERY difficult to export and easier to import, thus creating layoffs and less jobs here than abroad. My family has been in manufacturing for over 30 years and we have many ex US military veterans that work here. So we are not trying to evade or cause problems.

Please let me know if any further explanation is needed to clarify our discounts and shipping expense. I will be glad to write up any letters that would be needed to explain this to the GSA. Thank you for your help a further review of our products for schedule 23v.

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**Sent:** Wednesday, March 05, 2014 7:35 A M  
**To:** Ilar P Meeks  
**Subject:** Re: Updated C S P

Good Morning Mr. Meeks:

It seems that the discount you offer your MFC's is greater than what is being offered to GSA. A stronger proposal would be to offer GSA a more advantageous discount than your MFC'. I also noticed that you do offer a destination FOB term on top of a better discount to your MFC'. I would be able to argue why a smaller discount to GSA was ok, if the FOB terms were Origin. I could go ahead and do the write up for the Contracting Officer as is but the discount comparison will be weak. Let me know your thoughts.

On Tue, Mar 4, 2014 at 3:26 PM, Ilar P Meeks <[ilarpmeeks@greatdayinc.com](mailto:ilarpmeeks@greatdayinc.com)> wrote:

Hello Arielle,  
Thank you for your reply. Please see the attached revised CSP.  
I appreciate the time that you are spending working on this with us. We look



forward to being a valuable vendor / contractor on schedule 23v. Please let me know what else is needed to proceed. I changed the FOB terms to destination so that we will now be in compliance with the terms of this agreement. Thank you again ☺

**Ilar Paul Meeks**  
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**AUTHOR: Dan - (United States of America)**

SUBMITTED: Wednesday, June 20, 2012

POSTED: Wednesday, June 20, 2012

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don't make the same mistake i did.

### Report Attachments:

- .

**Subject:** RE: Updated CSP  
**Date:** Tue, 4 Mar 2014 09:14:44 -0600  
**From:** "Ilar P Meeks" <ilarpmeeks@greatdayinc.com>  
**To:** "Arielle Alman - QMAAB" <arielle.alman@gsa.gov>  
**Message-ID:** <017c01cf37bc\$79ae5040\$6d0af0c0\$@greatdayinc.com>  
**MD5:** 9641b3a14265616faea6041e718395dd

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This report was posted on [Ripoff Report](#) on 06/18/2012 01:26 PM and is a permanent record located here: <http://www.ripoffreport.com/r/GSA-Processors/Oldsmar-Florida-34677/GSA-Processors-Federal-Suppliers-Comapny-is-not-bale-to-deliver-promised-services-Oldsmar-899249>. The posting time indicated is Arizona local time. Arizona does not observe daylight savings so the post time may be Mountain or Pacific depending on the time of year.

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[Click Here to read other Ripoff Reports on GSA Processors](#)

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In order to assure the best results in your search:

- Keep the name short & simple, and try different variations of the name.
- Do not include ".com", "S", "Inc.", "Corp", or "LLC" at the end of the Company name.
- Use only the first/main part of a name to get best results.
- Only search one name at a time if Company has many AKA's.

## Report & Rebuttal

### Respond to this report!

File a Rebuttal What's this?

Are you an owner, employee or ex-employee with either negative or positive information about the company or individual, or can you provide "insider information" on this company?

### Also a victim?

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Corporate Advocacy Program: The best way to manage and repair your business reputation. Hiding negative complaints is only a Band-Aid. Consumers want to see how businesses take care of business. All businesses will get complaints. How those businesses take care of those complaints is what separates good businesses from bad businesses.

## Arbitrate

[Remove Reports?](#)

[No! Better yet! Arbitrate to set the record straight!](#)

REBUTTALS & REPLIES:

[0](#)Author [1](#)Consumer [0](#)Employee/Owner

## Updates & Rebuttals

**#1** Consumer Comment

## What do you expect?

**AUTHOR: Dan - (United States of America)**

SUBMITTED: Wednesday, June 20, 2012

POSTED: Wednesday, June 20, 2012

They called us out of the blue, told us they could guarantee us millions of dollars of contracts if we paid them 8500. they didn't tell us that we would have to do all the work, and that it would get rejected.

I should have checked with the florida attorney general before i gave them my money. I leared that GSA Application Services is one of many shell companies controlled by the criminal **Sprecher** Organization, whose founders are repeat felons (**James** Dale **Sprecher** served federal time for fraud, embezzlement, money laundering, RICO and falsifying government documente, Phillip Louis **Sprecher** has at least 8 arrests for herion



and marijuana possession).

To leverage and maintain their ponzi scheme, the Sprecher Organization continual adds new shell companies and new brands in order to frustrate reputation checks. James Sprecher set up similar shell companies when he embezzled >\$3m from multiple banks.

They use names like GSA 1000, gsa preview, gsa applications, gsa processors, gsa greenville, gsa tampa, gsa south carolina, gsa dallas, gsa pittsburgh, [gsaproposal.com](http://gsaproposal.com), nu cen-tury gsa, FEMA today, Federal Verification, and countryside publishing. Anyone who cold-calls you for your business, you should run away from them..

don't make the same mistake i did.

### Report Attachments:



Ilar Paul Meeks  
Vice President / National Sales Manager  
Great Day, Inc.  
604 Kimbrough Drive  
Tallulah, LA 71282  
[1-318-574-5003](tel:1-318-574-5003) ext. 131  
[1-601-630-7792](tel:1-601-630-7792) cell phone

**Subject:** RE: Updated CSP  
**Date:** Fri, 14 Mar 2014 09:39:17 -0500  
**From:** "Ilar P Meeks" <ilarpmeeks@greatdayinc.com>  
**To:** <arielle.alman@gsa.gov>  
**Message-ID:** <004b01cf3f93\$2e1cde60\$8a569b20\$@greatdayinc.com>  
**MD5:** 346aab03ab68073cf6f410a566068fc4  
**Attachments:** P - CSP arielle 314.docx ; E Mod pricelist sch 23v.xls

Hello Arielle,

Please see the attached CSP showing FOB Origin terms with the deeper discount factored in for our MFC. So essentially, we offer a 50% discount to MFC, but we add the cost of shipping to their invoice. This can be seen with many of our larger customers that order from us such as Tucker Rocky, Bass Pro, Cabela's. In some cases we actually ship the products under the customer's UPS account number also. This also eliminates any shipping charges to us. We also utilize scheduled pickups when our customers authorize their truck line of choice to pick up, but they are still covering the cost of shipping. **So, whether we add shipping to the invoice or add it into the offer price of the item being bought, we do not ever cover the cost of shipping.** This is why the attached CSP shows FOB Origin, not destination. The only way that we could consider agreeing to FOB Destination terms would be if and only if we added the shipping costs into our offer prices. Without doing this, and offering a 50% discount on a shipment FOB Destination, we would literally be losing money as a supplier and that would not be good for GSA or us.

PLEASE DO NOT USE THE SPREADSHEET GIVEN TO YOU BY GSA PROCESSORS THAT DOES **NOT** INCLUDE THE SHIPPING COSTS. USE THE ONE THAT WAS MOST RECENTLY UPLOADED THRU EMOD EOFFER SITE. THIS WILL ENSURE THAT OUR SHIPPING RATES ARE COVERED. WE CANNOT PROCESS ANY ORDERS AT THE PRICES SUBMITTED BY GSA Processors. The attached pricelist shows our rates with shipping costs added into the offer price. We will not process any orders that come in any lower than these rates with FOB Destination terms.

Thanks,

Ilar Paul Meeks  
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[meebro6@aol.com](mailto:meebro6@aol.com) Blackberry Email Address

**From:** Ilar P Meeks [mailto:ilarpmeeks@greatdayinc.com]  
**Sent:** Wednesday, March 05, 2014 9:52 AM  
**To:** 'Arielle Alman - QMAAB'  
**Subject:** RE: Updated CSP

Hello Arielle,

Our terms for dealers and distributors are FOB Origin, however, because schedule 23v is an FOB Destination schedule, I am showing that we can offer FOB Destination terms provided that we raise our GSA offer price by reducing the discount offered to 27% off of the MSRP.

The attached CSP shows how this discount can work when we agree to FOB Destination terms and also add in shipping costs to the GSA offer price, thus allowing us to still hold true to the agreement.

However, it should be noted that all of our customers are billed for the costs of shipping after the cost of the item. This way the GSA would be billed for the average cost of shipping and also the cost of the item at the same time because it would be included in the offer price.

I can also create another CSP that shows FOB Origin terms, but this would not be in compliance with the scope of this contract. Please advise.....

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[meebro6@aol.com](mailto:meebro6@aol.com) Blackberry Email Address

**From:** Arielle Alman - QMAAB [<mailto:arielle.alman@gsa.gov>]  
**Sent:** Wednesday, March 05, 2014 9:40 AM  
**To:** Ilar P Meeks  
**Subject:** Re: Updated CSP

Mr. Meeks,

If you look at the CSP you sent me the FOB term used for dealers and distributors is Destination, are you saying that is incorrect? if so please update

On Wed, Mar 5, 2014 at 10:27 AM, Ilar P Meeks <[ilarpmeeks@greatdayinc.com](mailto:ilarpmeeks@greatdayinc.com)> wrote:

Hello Arielle,

Thanks for your reply. Please see the detailed explanation below regarding your concerns about our offer prices.

The discount that is offered to our MFC (Most Favorite Customer) is always given with the terms of FOB Origin. This is why in our revised pricing and CSP to GSA we offered the FOB Destination terms with a lower discount than is offered to our MFC so as to include the cost of shipping in our offer price, not simply discounted from our MSRP. This allows us to offer our products to the GSA at a discounted

rate that also allow us to cover our shipping costs. Please refer to the breakdown below to understand the price / shipping cost ratio with our products.

The first item on the pricelist that we are offering to the GSA is the Hitch N Ride Cargo Carrier model HNR1000T.

The discounted price for this item without any shipping expense is \$107.00

When you add in shipping costs, for this one item to be shipped by quantity of one in the USA, you add in an average of 27% increase in shipping expenses. This increase brings your GSA offer with IFF price to: \$155.66, which includes the cost of shipping within the USA, not including Alaska, Hawaii, Puerto Rico, USVI, Guam.

>Please see the attached invoice, which shows how we charge our MFC the 50% discounted rate and then bill them also for the cost of shipping. So, simply stated, with our MFC, we bill at a lower discounted rate, but add the shipping expense to the invoice. So, when FOB Destination terms are applied, we must add in the shipping costs to the offer price to cover the shipping expense.

When applying the shipping costs into the Offer price, while maintaining the FOB Destination status, the discounted price percentage reduces to an average of 27% discount off of the MSRP. Whereas, if terms are FOB Origin and shipping costs are added to the invoice, not the offer price, the discount off of MSRP remains at 50% even though the shipping costs are billed to the customer. We do not EVER offer freight paid, to our MFC unless costs the shipping costs are added into the offer prices. In many cases we are shipping products that are billed to the UPS or Fedex account of our MFC, so they cover the cost of shipping that way also. We also charge our customers a \$2.95 handling fee per order and a 10% restocking fee as well. It is not customary for manufacturers to have to cover the cost of shipping unless the volume of the orders justifies the shipping costs. This can be seen with larger automotive manufacturers and accessory companies. But for a small business like us, we cannot afford to leave the shipping costs out of the discounted offer price as this would literally place us losing money at the point of sale. Especially if only one unit is ordered and shipped to one individual. This type of shipment would normally ship by UPS, USPS, or Fedex. If you check their rates, they are quite expensive. If the GSA has an account with UPS that would cover the shipping, then this would not be an issue. With the rising costs of labor and materials, it can be very difficult to be a manufacturer in the USA and combat rising shipping costs. This is also what makes it VERY difficult to export and easier to import, thus creating layoffs and less jobs here than abroad. My family has been in manufacturing for over 30 years and we have many ex US military veterans that work here. So we are not trying to evade or cause problems.

Please let me know if any further explanation is needed to clarify our discounts and shipping expense. I will be glad to write up any letters that would be needed to explain this to the GSA. Thank you for your help a further review of our products for schedule 23v.

Ilar Paul Meeks  
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[www.greatdayinc.com](http://www.greatdayinc.com)

[meebro6@aol.com](mailto:meebro6@aol.com) Blackberry Email Address

**From:** Arielle Alman - QMAAB [<mailto:arielle.alman@gsa.gov>]  
**Sent:** Wednesday, March 05, 2014 7:35 AM  
**To:** Ilar P Meeks  
**Subject:** Re: Updated CSP

Good Morning Mr. Meeks:

It seems that the discount you offer your MFC's is greater than what is being offered to GSA. A stronger proposal would be to offer GSA a more advantageous discount than your MFC'. I also noticed that you do offer a destination FOB term on top of a better discount to your MFC'. I would be able to argue why a smaller discount to GSA was ok, if the FOB terms were Origin. I could go ahead and do the write up for the Contracting Officer as is but the discount comparison will be weak. Let me know your thoughts.

On Tue, Mar 4, 2014 at 3:26 PM, Ilar P Meeks <[ilarpmeeks@greatdayinc.com](mailto:ilarpmeeks@greatdayinc.com)> wrote:

Hello Arielle,

Thank you for your reply. Please see the attached revised CSP.

I appreciate the time that you are spending working on this with us. We look forward to being a valuable vendor / contractor on schedule 23v. Please let me know what else is needed to proceed. I changed the FOB terms to destination so that we will now be in compliance with the terms of this agreement. Thank you again ☺

Ilar Paul Meeks  
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[www.greatdayinc.com](http://www.greatdayinc.com)

[meebro6@aol.com](mailto:meebro6@aol.com) Blackberry Email Address

**From:** Arielle Alman - QMAAB [mailto:[arielle.alman@gsa.gov](mailto:arielle.alman@gsa.gov)]  
**Sent:** Tuesday, March 04, 2014 12:04 PM  
**To:** Ilar P Meeks  
**Subject:** Re: Updated CSP

Mr. Meeks,

You can email it to me if you are unable to upload the document.

Thanks

On Tue, Mar 4, 2014 at 10:14 AM, Ilar P Meeks <[ilarpmeeks@greatdayinc.com](mailto:ilarpmeeks@greatdayinc.com)> wrote:

Can you please advise on where this document should be uploaded to? My e mod site is locked for editing now.

Ilar Paul Meeks  
Vice President / National Sales Manager  
Great Day, Inc.  
604 Kimbrough Drive  
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[meebro6@aol.com](mailto:meebro6@aol.com) Blackberry Email Address

**From:** Arielle Alman - QMAAB [mailto:[arielle.alman@gsa.gov](mailto:arielle.alman@gsa.gov)]  
**Sent:** Monday, March 03, 2014 8:17 AM  
**To:** Ilar P Meeks  
**Subject:** Updated CSP

Good Morning Mr. Meeks,

Please upload an updated CSP, to include what discounts are offered to you MFC (most favored customers).

Thank you

On Fri, Feb 28, 2014 at 3:43 PM, Ilar P Meeks <[ilarpmeeks@greatdayinc.com](mailto:ilarpmeeks@greatdayinc.com)> wrote:

Ilar Paul Meeks  
Vice President / National Sales Manager  
Great Day, Inc.  
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**From:** Ilar P Meeks [mailto:[ilarpmeeks@greatdayinc.com](mailto:ilarpmeeks@greatdayinc.com)]  
**Sent:** Friday, February 28, 2014 2:43 PM  
**To:** [lfernandes@gsaprocessors.com](mailto:lfernandes@gsaprocessors.com)  
**Subject:** please read!

## GSA Processors Federal Suppliers Comapny is not bale to deliver promised services Oldsmar, Florida

[\\*Consumer Comment: What do you expect?](#)

Print this Report

Email this Report

Add Rebuttal to this Report What's this?

Are you an owner, employee or ex-employee with either negative or positive information about the company or individual, or can you provide "insider information" on this company?

Aribtrate & Set Record Straight

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[0](#) Author [1](#) Consumer [0](#) Employee/Owner





Does your business have a bad reputation?  
Fix it the right way.

[Corporate Advocacy Program™](#)

[SEO Reputation Management](#)  
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Company make you drown in paperwork. After we went through 18 months of paperwork collecting they were not able to prepare our case properly. We were denied twice and now we are not allowed to apply again for one year. This will probably make it impossible to ever get the license.

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Arbitrate

[Remove Reports?](#)

[No! Better yet! Arbitrate to set the record straight!](#)

REBUTTALS & REPLIES:

[0](#)Author [1](#)Consumer [0](#)Employee/Owner

Updates & Rebuttals

#1 Consumer Comment

What do you expect?

AUTHOR: Dan - (United States of America)

SUBMITTED: Wednesday, June 20, 2012

POSTED: Wednesday, June 20, 2012

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don[t make the same mistake i did.

Report Attachments:



- 
-



•

Ilar Paul Meeks

Vice President / National Sales Manager

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*Arielle C. Alman*

*Contract Specialist, Medium and Heavy Vehicles*

*Federal Acquisition Services, GSA*

[\(202\)208-3422](tel:(202)208-3422)

[Arielle.Alman@gsa.gov](mailto:Arielle.Alman@gsa.gov)

**Subject:** RE: Updated CSP  
**Date:** Wed, 5 Mar 2014 09:27:56 -0600  
**From:** "Ilar P Meeks" <ilarpmeeks@greatdayinc.com>  
**To:** "Arielle Alman - QMAAB" <arielle.alman@gsa.gov>  
**Message-ID:** <000301cf3887\$7c0386a0\$740a93e0\$@greatdayinc.com>  
**MD5:** 4c3411bc3ec0d5055fd662551fbcca65  
**Attachments:** example MFC freight hnr.pdf

Hello Arielle,

Thanks for your reply. Please see the detailed explanation below regarding your concerns about our offer prices.

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**From:** Arielle Alman - QMAAB [<mailto:arielle.alman@gsa.gov>]  
**Sent:** Wednesday, March 05, 2014 7:35 AM  
**To:** Ilar P Meeks  
**Subject:** Re: Updated CSP

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On Tue, Mar 4, 2014 at 3:26 PM, Ilar P Meeks <[ilarpmeeks@greatdayinc.com](mailto:ilarpmeeks@greatdayinc.com)> wrote:

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again ☺

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[www.greatdayinc.com](http://www.greatdayinc.com)  
  
[meebro6@aol.com](mailto:meebro6@aol.com) Blackberry Email Address

**From:** Arielle Alman - QMAAB [mailto:[arielle.alman@gsa.gov](mailto:arielle.alman@gsa.gov)]  
**Sent:** Tuesday, March 04, 2014 12:04 PM  
**To:** **Ilar P Meeks**  
**Subject:** Re: Updated CSP

Mr. **Meeks**,

You can email it to me if you are unable to upload the document.

Thanks

On Tue, Mar 4, 2014 at 10:14 AM, **Ilar P Meeks** <[ilarpmeeks@greatdayinc.com](mailto:ilarpmeeks@greatdayinc.com)> wrote:

Can you please advise on where this document should be uploaded to? My e mod site is locked for editing now.

**Ilar Paul Meeks**  
Vice President / National Sales Manager  
**Great Day, Inc.**  
604 Kimbrough Drive  
Tallulah, LA 71282  
[1-318-574-5003](tel:1-318-574-5003) ext. 131  
[1-601-630-7792](tel:1-601-630-7792) cell phone  
[1-318-574-5742](tel:1-318-574-5742) fax  
[www.greatdayinc.com](http://www.greatdayinc.com)  
  
[meebro6@aol.com](mailto:meebro6@aol.com) Blackberry Email Address

**From:** Arielle Alman - QMAAB [mailto:[arielle.alman@gsa.gov](mailto:arielle.alman@gsa.gov)]  
**Sent:** Monday, March 03, 2014 8:17 AM

**To:** Ilar P Meeks  
**Subject:** Updated CSP

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**Sent:** Friday, February 28, 2014 2:43 PM  
**To:** [lfernandes@gsaprocessors.com](mailto:lfernandes@gsaprocessors.com)  
**Subject:** please read!

## **GSA Processors Federal Suppliers Comapny is not bale to deliver promised services Oldsmar, Florida**

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0Author 1Consumer 0Employee/Owner



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REBUTTALS & REPLIES:

[0](#)Author [1](#)Consumer [0](#)Employee/Owner

### Updates & Rebuttals

**#1** Consumer Comment

## What do you expect?

**AUTHOR:** Dan - (United States of America)

SUBMITTED: Wednesday, June 20, 2012

POSTED: Wednesday, June 20, 2012

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They use names like GSA 1000, gsa preview, gsa applications, gsa processors, gsa greenville, gsa tampa, gsa south carolina, gsa dallas, gsa pittsburgh, [gsaproposal.com](http://gsaproposal.com), nu cen-tury gsa, FEMA today, Federal Verification, and countryside publishing. Anyone who cold-calls you for your business, you should run away from them..

don't make the same mistake i did.

### Report Attachments:

• .

**Subject:** Updated CSP  
**Date:** Mon, 3 Mar 2014 09:17:07 -0500  
**From:** Arielle Alman - QMAAB <arielle.alman@gsa.gov>  
**To:** Ilar P Meeks <ilarpmeeks@greatdayinc.com>  
**Message-ID:** <CAPTXDAWsBw58W5Ka2YnOyyTYycrBtpy0GWde-6tBj8Dnb+bmxA@mail.gmail.com>  
**MD5:** f335d569f2c15b70d19b81c99de1bf21

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[www.greatdayinc.com](http://www.greatdayinc.com)  
[meebro6@aol.com](mailto:meebro6@aol.com) Blackberry Email Address

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**Sent:** Friday, February 28, 2014 2:43 PM  
**To:** [l.fernandes@gsaprocessors.com](mailto:l.fernandes@gsaprocessors.com)  
**Subject:** please read!

## GSA Processors Federal Suppliers Comapny is not bale to deliver promised services Oldsmar, Florida

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0Author 1Consumer 0Employee/Owner



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**AUTHOR:** Dan - (United States of America)

SUBMITTED: Wednesday, June 20, 2012  
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**Report Attachments:**



- [\[redacted\]](#)
- [\[redacted\]](#)



●□□□□□□

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[meebro6@aol.com](mailto:meebro6@aol.com) Blackberry Email Address

--

*Arielle C. Alman*

*Contract Specialist, Medium and Heavy Vehicles  
Federal Acquisition Services, GSA  
(202) 208-3422  
[Arielle.Alman@gsa.gov](mailto:Arielle.Alman@gsa.gov)*

*Please take a few moments to fill out this customer  
survey: <http://www.surveymonkey.com/s/PBCITWC>*

**Subject:** Re: Updated CSP  
**Date:** Tue, 4 Mar 2014 13:04:20 -0500  
**From:** Arielle Alman - QMAAB <arielle.alman@gsa.gov>  
**To:** Ilar P Meeks <ilarpmeeks@greatdayinc.com>  
**Message-ID:** <CAPTXDAV9mB\_zp05M80rm4JASLZsQYO9QxPypfVhQMD+w0rFjag@mail.gmail.com>  
**MD5:** 5bea6123b38016b2224b163ba5d64d61

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#1 Consumer Comment

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AUTHOR: Dan - (United States of America)

SUBMITTED: Wednesday, June 20, 2012

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don[t make the same mistake i did.

#### Report Attachments:

- 



- 



- 



**Subject:** Re: FW:  
**Date:** Thu, 15 Oct 2015 15:38:22 -0400  
**From:** Rachel Murdock - M1V1AB <rachel.murdock@gsa.gov>  
**To:** Jim <jim@gsa-gov.org>  
**Message-ID:** <CAECOqtO8aPaW-8n2mnzG4QOU9thkkRtQvTUJWyCU5x2rJvwZpw@mail.gmail.com>  
**MD5:** 3ff5f9f02049f707d85ccfbf9548ccbc

That is all.

Thank You,  
Rachel Murdock

On Thu, Oct 15, 2015 at 3:37 PM, Jim <jim@gsa-gov.org> wrote:

Rachel,

Before I forward this on to all of the attorneys

Are you sure this is all that you have? Just a pending lawsuit?  
No other correspondence?, Emails?, phone calls?  
Nothing else?

Jim Sprecher

**From:** Rachel Murdock - M1V1AB [mailto:[rachel.murdock@gsa.gov](mailto:rachel.murdock@gsa.gov)]  
**Sent:** Thursday, October 15, 2015 3:25 PM  
**To:** Jim  
**Subject:** Re:

Mr. Sprecher,

The complete administrative record regarding James Sprecher and Federal Verification is attached.

Thank You,

Rachel Murdock

On Thu, Oct 15, 2015 at 12:41 PM, Jim <jim@gsa-gov.org> wrote:

10/15/15

Ms Rachel Murdock

Please Forward the complete administrative records regarding James Sprecher and federal Verification's temporary suspension as noticed in your prior correspondence.

Thank You

James Sprecher  
3937 Tampa Rd  
Suite 5

**Subject:** Re: New Case: PRIORITY REVIEW  
**Date:** Wed, 19 Nov 2014 14:37:59 -0500  
**From:** John Knapp - MVAB-C <john.knapp@gsa.gov>  
**To:** Rachel Murdock - M1V1AB <rachel.murdock@gsa.gov>  
**Message-ID:** <CA+5u\_Z2ZB2Pn1-wOC9treWONAy=gk+ymRZHxYXcr6Gqykj=Cw@mail.gmail.com>  
**MD5:** d290a9ffb31df6fc848ac30a7b347b35  
**Attachments:** Sprecher ARM with Rachel's edits implemented 11.19.2014.docx

Ok, I got your edits implemented. I'll start on the letters, and we can send it all to Maria.

J

On Mon, Nov 17, 2014 at 4:12 PM, Rachel Murdock - M1V1AB <[rachel.murdock@gsa.gov](mailto:rachel.murdock@gsa.gov)> wrote:

Here ya go. Thanks, John!

On Thu, Nov 13, 2014 at 4:18 PM, John Knapp - MVAB-C <[john.knapp@gsa.gov](mailto:john.knapp@gsa.gov)> wrote:

Rachel,

Attached is an ARM for Sprecher et al. I'll start on the letter now, but I think I should get the ARM reviewed by you first since I had some questions.

John

On Fri, Nov 7, 2014 at 8:24 AM, Rachel Murdock - M1V1AB <[rachel.murdock@gsa.gov](mailto:rachel.murdock@gsa.gov)> wrote:

John,

Maria has asked that this case have priority review. It should be pretty straight forward...there is no referral from the OIG, just this complaint: [http://myfloridalegal.com/webfiles.nsf/WF/KCAN-9QKLP3/\\$file/GSAComplaint.pdf](http://myfloridalegal.com/webfiles.nsf/WF/KCAN-9QKLP3/$file/GSAComplaint.pdf)

Write up an ARM and then whatever accompanying letter and send it to me for my review.

Thanks!  
Rachel

----- Forwarded message -----

From: Bill Schmidt <[billschmidt10@gmail.com](mailto:billschmidt10@gmail.com)>  
Date: Fri, Nov 7, 2014 at 8:17 AM  
Subject: Fwd: Fwd: GSA Daily News Brief 11.6.14  
To: Rachel Murdock - M1V1A <[rachel.murdock@gsa.gov](mailto:rachel.murdock@gsa.gov)>

Rachel,

Maria sent this to my personal email address. I heard that you are mentoring John in Maria's place. Please assign this case to him with priority. If the attachment does not go through, it (the filed complaint) is available on the Florida attorney general's website under news/press releases.

Thanks,

Bill

----- Forwarded message -----

From: **Maria Swaby - M1V1AB** <[maria.swaby@gsa.gov](mailto:maria.swaby@gsa.gov)>  
Date: Thu, Nov 6, 2014 at 3:27 PM  
Subject: Fwd: Fwd: GSA Daily News Brief 11.6.14  
To: Bill Schmidt <[billschmidt10@gmail.com](mailto:billschmidt10@gmail.com)>

Please assign this as a priority case to Rachel or Michael to have one of the interns (John would be able to get it out quicker) handle. Depending on the complaint we should be able to show a suspension or at least a show letter out.

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Date: Thu, Nov 6, 2014 at 3:03 PM  
Subject: Re: Fwd: GSA Daily News Brief 11.6.14  
To: Maria Swaby - M1V1AB <[maria.swaby@gsa.gov](mailto:maria.swaby@gsa.gov)>  
Cc: Michael Thompson <[michael.thompson@gsa.gov](mailto:michael.thompson@gsa.gov)>, William Schmidt <[william.schmidt@gsa.gov](mailto:william.schmidt@gsa.gov)>

It appears the Attorney General's Office for Florida handled. The IG was not involved. Go get 'em!

Special Agent Connie Rosado  
Civil Enforcement Branch (JIB-C)  
GSA Office of Inspector General  
New York Office (212) 264-7394  
Washington DC Office (202) 273-7255  
email: [concepcion.rosado@gsaig.gov](mailto:concepcion.rosado@gsaig.gov)

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Maria.



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Date: Thu, Nov 6, 2014 at 9:07 AM

Subject: GSA Daily News Brief 11.6.14

To: [maria.swaby@gsa.gov](mailto:maria.swaby@gsa.gov)



## Daily News Brief

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- [Acquisition: Bondi Sues GSA Applications Company for Misleading Business Practices \(WCTV\)](#)
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News clips are produced by the Office of Communications and Marketing. For questions or to add news stories we may have missed, contact Matthew Burrell, [matthew.burrell@gsa.gov](mailto:matthew.burrell@gsa.gov).

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Maria Swaby  
Suspension & Debarment Official  
Agency Protest Official  
Director, Suspension & Debarment and Agency Protest Division  
General Services Administration  
1800 F Street, NW  
Washington , D.C. 20405  
[\(202\) 208-0291](tel:202-208-0291) (office)  
[\(202\) 570-2996](tel:202-570-2996) ( cell)

**Subject:** Re:  
**Date:** Thu, 15 Oct 2015 15:25:14 -0400  
**From:** Rachel Murdock - M1V1AB <rachel.murdock@gsa.gov>  
**To:** Jim <jim@gsa-gov.org>  
**Message-ID:** <CAECOqtNO-+0-FRVQ=-BtPBfM3frc1XT4KCngiM+f=trjDtJ\_rg@mail.gmail.com>  
**MD5:** ec6f477154b277054b46249f0520c9e3  
**Attachments:** Sprecher Complaint.pdf

Mr. Sprecher,

The complete administrative record regarding James Sprecher and Federal Verification is attached.

Thank You,  
Rachel Murdock

On Thu, Oct 15, 2015 at 12:41 PM, Jim <jim@gsa-gov.org> wrote:

10/15/15


Ms Rachel Murdock

Please Forward the complete administrative records regarding James Sprecher and federal Verification's temporary suspension as noticed in your prior correspondence.

Thank You

James Sprecher  
3937 Tampa Rd  
Suite 5  
Oldsmar, FL 34677  
[727-744-5382](tel:727-744-5382)

---

 This email has been checked for viruses by Avast antivirus software.  
[www.avast.com](http://www.avast.com)

--

Rachel Murdock  
Integrity Officer, Suspension & Debarment and Contract Remedies Division  
Office of GSA Policy, Integrity & Workforce  
Office of Government-wide Policy  
U.S. General Services Administration  
Office Phone [\(202\) 501-1853](tel:202-501-1853)  
Cell [\(202\) 480-4839](tel:202-480-4839)  
[www.gsa.gov/debarment](http://www.gsa.gov/debarment)

**Subject:** Re: New Case: PRIORITY REVIEW  
**Date:** Mon, 17 Nov 2014 16:12:00 -0500  
**From:** Rachel Murdock - M1V1AB <rachel.murdock@gsa.gov>  
**To:** John Knapp - MVAB-C <john.knapp@gsa.gov>  
**Message-ID:** <CAECOqtPQuo\_sc7ctgzzVE0oRV0SA1h76YhAVT=-TJaJd1HzJiQ@mail.gmail.com>  
**MD5:** c816920865542249ffb4daed88a39e36  
**Attachments:** Sprecher ARM.docx

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Thanks!  
Rachel

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Maria Swaby  
Suspension & Debarment Official  
Agency Protest Official  
Director, Suspension & Debarment and Agency Protest Division  
General Services Administration  
1800 F Street, NW  
Washington , D.C. 20405  
[\(202\) 208-0291](tel:(202)208-0291) (office)  
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Maria Swaby  
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**Subject:** Re: New Case: PRIORITY REVIEW  
**Date:** Wed, 19 Nov 2014 15:18:03 -0500  
**From:** Rachel Murdock - M1V1AB <rachel.murdock@gsa.gov>  
**To:** John Knapp - MVAB-C <john.knapp@gsa.gov>  
**Message-ID:** <CAECOqtNG4QJGdqhfT\_TPnxhn0oaXJrb7D73rQTcOGTpLNho8LA@mail.gmail.com>  
**MD5:** 25c7becedd7b4e5271df740c279f62c3  
**Attachments:** Sprecher ARM 11.19.2014.docx

I made a few very minor changes (mostly just spacing). Feel free to upload this to IQ for Maria. I can check out your letters, too.

Thanks!  
Rachel

On Wed, Nov 19, 2014 at 2:38 PM, Rachel Murdock - M1V1AB <[rachel.murdock@gsa.gov](mailto:rachel.murdock@gsa.gov)> wrote:

Thanks, John! I will look over this shortly.

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Ok, I got your edits implemented. I'll start on the letters, and we can send it all to Maria.

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Special Agent Connie Rosado  
Civil Enforcement Branch (JIB-C)  
GSA Office of Inspector General  
New York Office (212) 264-7394  
Washington DC Office (202) 273-7255  
email: [concepcion.rosado@gsaig.gov](mailto:concepcion.rosado@gsaig.gov)

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Maria Swaby

**Subject:** Re: New Case: PRIORITY REVIEW  
**Date:** Thu, 13 Nov 2014 16:18:07 -0500  
**From:** John Knapp - MVAB-C <john.knapp@gsa.gov>  
**To:** Rachel Murdock - M1V1AB <rachel.murdock@gsa.gov>  
**Message-ID:** <CA+5u\_Z0v4vq+f2dHu7xCo2shddgPm4TRCKWWABrrV+AuXyFjpQ@mail.gmail.com>  
**MD5:** aa1143f2001233401aeb5dc9c8b270eb  
**Attachments:** Sprecher ARM.docx

Rachel,

Attached is an ARM for Sprecher et al. I'll start on the letter now, but I think I should get the ARM reviewed by you first since I had some questions.

John

On Fri, Nov 7, 2014 at 8:24 AM, Rachel Murdock - M1V1AB <[rachel.murdock@gsa.gov](mailto:rachel.murdock@gsa.gov)> wrote:

John,

Maria has asked that this case have priority review. It should be pretty straight forward...there is no referral from the OIG, just this complaint: [http://myfloridalegal.com/webfiles.nsf/WF/KCAN-9QKLP3/\\$file/GSAComplaint.pdf](http://myfloridalegal.com/webfiles.nsf/WF/KCAN-9QKLP3/$file/GSAComplaint.pdf)

Write up an ARM and then whatever accompanying letter and send it to me for my review.

Thanks!  
Rachel

----- Forwarded message -----

From: **Bill Schmidt** <[billschmidt10@gmail.com](mailto:billschmidt10@gmail.com)>  
Date: Fri, Nov 7, 2014 at 8:17 AM  
Subject: Fwd: Fwd: GSA Daily News Brief 11.6.14  
To: Rachel Murdock - M1V1A <[rachel.murdock@gsa.gov](mailto:rachel.murdock@gsa.gov)>

Rachel,

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Thanks,

Bill

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To: Bill Schmidt <[billschmidt10@gmail.com](mailto:billschmidt10@gmail.com)>

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To: Maria Swaby - M1V1AB <[maria.swaby@gsa.gov](mailto:maria.swaby@gsa.gov)>  
Cc: Michael Thompson <[michael.thompson@gsa.gov](mailto:michael.thompson@gsa.gov)>, William Schmidt <[william.schmidt@gsa.gov](mailto:william.schmidt@gsa.gov)>

It appears the Attorney General's Office for Florida handled. The IG was not involved. Go get 'em!

Special Agent Connie Rosado  
Civil Enforcement Branch (JIB-C)  
GSA Office of Inspector General  
New York Office (212) 264-7394  
Washington DC Office (202) 273-7255  
email: [concepcion.rosado@gsaig.gov](mailto:concepcion.rosado@gsaig.gov)

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From: Maria Swaby - M1V1AB <[maria.swaby@gsa.gov](mailto:maria.swaby@gsa.gov)>  
To: Concepcion Rosado <[concepcion.rosado@gsaig.gov](mailto:concepcion.rosado@gsaig.gov)>,  
Cc: William Schmidt <[william.schmidt@gsa.gov](mailto:william.schmidt@gsa.gov)>, Michael Thompson <[michael.thompson@gsa.gov](mailto:michael.thompson@gsa.gov)>  
Date: 11/06/2014 09:18 AM  
Subject: Fwd: GSA Daily News Brief 11.6.14

---


Hi [Connie](#),


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Thanks  
Maria.

----- Forwarded message -----

From: **GSA News Clips** <[gsain@notify.gsa.gov](mailto:gsain@notify.gsa.gov)>  
Date: Thu, Nov 6, 2014 at 9:07 AM  
Subject: GSA Daily News Brief 11.6.14  
To: [maria.swaby@gsa.gov](mailto:maria.swaby@gsa.gov)





# Daily News Brief

## Today's Clips

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- [Acquisition: Bondi Sues GSA Applications Company for Misleading Business Practices \(WCTV\)](#)
- [Acquisition: GSA Procures Wind Energy \(FEDweek\)](#)
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TALLAHASSEE, Fla.- Attorney General Pam Bondi's Office filed a complaint against an Oldsmar, Florida-based company allegedly misleading small businesses by claiming to be the U.S. General Services Administration or implying a government affiliation to offer a five-year GSA contract. The Federal Verification Co, Inc. dba GSA Applications conducts business through more than 60 business names and more than 50 websites.

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Given our track record, it's hard not to feel cynical about that talk. But in the United Kingdom, the Brits have taken significant structural steps to redesign their own government services.

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Maria Swaby  
Suspension & Debarment Official  
Agency Protest Official  
Director, Suspension & Debarment and Agency Protest Division  
General Services Administration  
1800 F Street, NW  
Washington , D.C. 20405  
[\(202\) 208-0291](tel:(202)208-0291) (office)  
[\(202\) 570-2996](tel:(202)570-2996) ( cell)

--

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Director, Suspension & Debarment and Agency Protest Division  
General Services Administration  
1800 F Street, NW  
Washington , D.C. 20405  
[\(202\) 208-0291](tel:(202)208-0291) (office)



**Subject:** FW:  
**Date:** Thu, 15 Oct 2015 15:37:56 -0400  
**From:** "Jim" <jim@gsa-gov.org>  
**To:** <rachel.murdock@gsa.gov>  
**Message-ID:** <00d401d10780\$fe1851b0\$fa48f510\$@gsa-gov.org>  
**MD5:** cf97c8390bac66b9e2e0a2aed2e04040  
**Attachments:** Sprecher Complaint.pdf

Rachel,

Before I forward this on to all of the attorneys

Are you sure this is all that you have? Just a pending lawsuit?  
No other correspondence?, Emails?, phone calls?  
Nothing else?

Jim Sprecher

**From:** Rachel Murdock - M1V1AB [mailto:rachel.murdock@gsa.gov]  
**Sent:** Thursday, October 15, 2015 3:25 PM  
**To:** Jim  
**Subject:** Re:

Mr. Sprecher,

The complete administrative record regarding James Sprecher and Federal Verification is attached.

Thank You,

Rachel Murdock

On Thu, Oct 15, 2015 at 12:41 PM, Jim <jim@gsa-gov.org> wrote:

10/15/15

Ms Rachel Murdock

Please Forward the complete administrative records regarding James Sprecher and federal Verification's temporary suspension as noticed in your prior correspondence.

Thank You

James Sprecher  
3937 Tampa Rd  
Suite 5  
Oldsmar, FL 34677  
727-744-5382



This email has been checked for viruses by  
Avast antivirus software.

**Subject:** Re: New Case: PRIORITY REVIEW  
**Date:** Wed, 19 Nov 2014 16:12:17 -0500  
**From:** John Knapp - MVAB-C <john.knapp@gsa.gov>  
**To:** Rachel Murdock - M1V1AB <rachel.murdock@gsa.gov>  
**Message-ID:** <CA+5u\_Z2ZgKkUvz2xKJHJ-xAGUKrhkKEGZ9T3AJ9Eg427Yj=U0Q@mail.gmail.com>  
**MD5:** db5400fb156024540f6b1b202b969471  
**Attachments:** FVC Suspension Letter Draft.docx

Rachel,

Please review this letter for FVC and let me know what you think. I talked with Maria about it, and she wanted the names listed in FVC's suspension letter. For GSA 1000's, we will include only GSA 1000's name (the d/b/a name).

On Wed, Nov 19, 2014 at 3:18 PM, Rachel Murdock - M1V1AB <[rachel.murdock@gsa.gov](mailto:rachel.murdock@gsa.gov)> wrote:

I made a few very minor changes (mostly just spacing). Feel free to upload this to IQ for Maria. I can check out your letters, too.

Thanks!

Rachel

On Wed, Nov 19, 2014 at 2:38 PM, Rachel Murdock - M1V1AB <[rachel.murdock@gsa.gov](mailto:rachel.murdock@gsa.gov)> wrote:

Thanks, John! I will look over this shortly.

On Wed, Nov 19, 2014 at 2:37 PM, John Knapp - MVAB-C <[john.knapp@gsa.gov](mailto:john.knapp@gsa.gov)> wrote:

Ok, I got your edits implemented. I'll start on the letters, and we can send it all to Maria.

J

On Mon, Nov 17, 2014 at 4:12 PM, Rachel Murdock - M1V1AB <[rachel.murdock@gsa.gov](mailto:rachel.murdock@gsa.gov)> wrote:

Here ya go. Thanks, John!

On Thu, Nov 13, 2014 at 4:18 PM, John Knapp - MVAB-C <[john.knapp@gsa.gov](mailto:john.knapp@gsa.gov)> wrote:

Rachel,

Attached is an ARM for Sprecher et al. I'll start on the letter now, but I think I should get the ARM reviewed by you first since I had some questions.

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To: Maria Swaby - M1V1AB <[maria.swaby@gsa.gov](mailto:maria.swaby@gsa.gov)>  
Cc: Michael Thompson <[michael.thompson@gsa.gov](mailto:michael.thompson@gsa.gov)>, William Schmidt <[william.schmidt@gsa.gov](mailto:william.schmidt@gsa.gov)>

It appears the Attorney General's Office for Florida handled. The IG was not involved. Go get 'em!

Special Agent Connie Rosado  
Civil Enforcement Branch (JIB-C)  
GSA Office of Inspector General  
New York Office (212) 264-7394  
Washington DC Office (202) 273-7255

email: [concepcion.rosado@gsaig.gov](mailto:concepcion.rosado@gsaig.gov)

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# Daily News Brief

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**Subject:** Re: Fw: Debarment question  
**Date:** Fri, 22 Apr 2016 10:24:52 -0400  
**From:** Michael Thompson - M1V1AB <michael.thompson@gsa.gov>  
**To:** Giselle Mudarra - JIC <Giselle.Mudarra@gsaig.gov>  
**Cc:** Marie Ingol - JIO <marie.ingol@gsaig.gov>, Bill Schmidt <william.schmidt@gsa.gov>, Rachel Zobell - M1V1AB <rachel.zobell@gsa.gov>  
**Message-ID:** <CADu8-ary+OOp4mXibZCVFR0gaRrShHYx7jQdQ9y0-95pbD5x4A@mail.gmail.com>  
**MD5:** 7efc36a079ec8825e838baac0bcfc579  
**Attachments:** Exclusion Summary - SAM - Federal Verification Co Inc (1).pdf

Giselle -

Thank you for the email. Marie asked for a POC for who debarred Federal Verification Co Inc so I want to answer that first by telling you that all exclusions (suspensions, proposals for debarment, and debarments) are executed by GSA's Suspension & Debarment Official, Maria Swaby. That said, one of the staff members of the S&D Division is assigned to each case, and they are the best person to help out with providing information concerning each action.

For Federal Verification Co Inc., Rachel Zobell (cc'ed) is the Case Officer. She should be able to answer any questions that you have,

Thanks.

- Michael

On Fri, Apr 22, 2016 at 7:19 AM, <Giselle.Mudarra@gsaig.gov> wrote:  
Good Morning Michael,

Please see questions below, perhaps you can assist us.

Thank you,

**Giselle Mudarra**

Civil Enforcement Branch, JL-C

GSA-Office of Inspector General

1800 F Street, NW, Room 5037

Washington, DC 20405

Office: (202) 273-7312

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----- Forwarded by Giselle B. Mudarra/JIC/CO/GSAIG on 04/22/2016 07:13 AM -----

**From:** Marie Y. Ingol/JIO/CO/GSAIG

**To:** [william.schmidt@gsa.gov](mailto:william.schmidt@gsa.gov),

**Cc:** Giselle B. Mudarra/JIC/CO/GSAIG@GSAIG

**Date:** 04/21/2016 07:30 PM

**Subject:** Debarment question

Hi Bill,

Is there any way that you can give me a POC for who debarred the company in the attached document? We have an agent who has an open investigation on this company and she would like to get more information on this matter.

Regards,  
Marie

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Michael Thompson  
Integrity Officer  
Suspension & Debarment Division  
U.S. General Services Administration  
(202) 208-1568

[www.gsa.gov/debarment](http://www.gsa.gov/debarment)



**Subject:**

**Date:** Tue, 27 Oct 2015 14:49:22 -0400

**From:** "jim" <jim@gsa-gov.org>

**To:** <rachel.murdock@gsa.gov>

**Message-ID:** <02f801d110e8\$32172610\$96457230\$@gsa-gov.org>

**MD5:** 1131eb898694dee180447a07f1e83eb1

**Attachments:** Sprecherresponse.pdf ; Exhibit List.pdf

October 27, 2015

Rachel Murdock

Re: Response to Notice of Suspension of James D. Sprecher

Dear Ms. Murdock:

Enclosed herewith please find my response to the Notice of Suspension and exhibits in support of the response in accordance with the terms of correspondence received from Maria C. Swaby, Suspension and Debarment Official.

If you have any questions or need any further information regarding this response, please contact the undersigned.

Sincerely,

James D. Sprecher

Email: jim@thelewgroup.com



software.  
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**Subject:** Federal Verification Co.  
**Date:** Mon, 25 Apr 2016 11:59:43 -0400  
**From:** Rachel Zobell - M1V1AB <rachel.zobell@gsa.gov>  
**To:** Andrea Borden <andrea.borden@gsaig.gov>  
**Message-ID:** <CAECOqtOAr7zhHx2ZJToSZtd0rHJq4\_sps0CsO=vGAWAYAatu4w@mail.gmail.com>  
**MD5:** 97fb96a688e785b548849d6d53e1f245  
**Attachments:** Sprecher Complaint.pdf ; Federal Verification Co Suspension (Signed).pdf

Andrea,

Attached is the complaint that we based our suspension on and a copy of Federal Verification's suspension letter. Please let me know if you need any further information.

Thank You!  
Rachel

--

Rachel Murdock Zobell  
U.S. General Services Administration  
[\(202\) 501-1853](tel:(202)501-1853)

**Subject:** Re: Federal Verification Co.  
**Date:** Thu, 28 Apr 2016 13:26:21 -0400  
**From:** andrea.borden@gsaig.gov  
**To:** Rachel Zobell - M1V1AB <rachel.zobell@gsa.gov>  
**Message-ID:** <OF89E82BC5.726C9251-ON85257FA3.005F591E-85257FA3.005FCD1B@gsaig.gov>  
**MD5:** 4a8721b04474a261406df3ba2bd761c1  
**Attachments:** FVR GSA Processors SAM exclusions abstract.pdf

You may get a call from our General Counsel's Office regarding adding Bay Area Services and Support to the suspension. Here is some information we received on it and according to the Florida Attorney General's Office that I met with yesterday they are linked to Federal Verification Company. I can assist if you need additional documents or need me to draft a memo linking the company and the individuals. I received a lot of information yesterday in the meeting that I still need to review to include a CD of information.

Special Agent Andrea Borden  
U.S. General Services Administration  
Office of Inspector General  
Office (954) 522-9003  
Cell (202) 253-8662  
Fax (954) 522-9015

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**From:** Rachel Zobell - M1V1AB <rachel.zobell@gsa.gov>  
**To:** Andrea Borden <andrea.borden@gsaig.gov>  
**Date:** 04/25/2016 03:59 PM  
**Subject:** Re: Federal Verification Co.

---

Got it. Thank you!

On Mon, Apr 25, 2016 at 3:47 PM, <andrea.borden@gsaig.gov> wrote:  
FYI, we have reason to believe they are now using the name Bay Area Services and Support LLC

Sent from my iPhone

On Apr 25, 2016, at 2:45 PM, Rachel Zobell - M1V1AB <rachel.zobell@gsa.gov> wrote:

Great. Thank you!

On Mon, Apr 25, 2016 at 2:41 PM, <andrea.borden@gsaig.gov> wrote:  
Thank you. I will be in touch later this week to give you an update

Sent from my iPhone

On Apr 25, 2016, at 12:01 PM, Rachel Zobell - M1V1AB <rachel.zobell@gsa.gov> wrote:

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<Sprecher Complaint.pdf>  
<Federal Verification Co Suspension (Signed).pdf>

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Rachel Murdock Zobell  
U.S. General Services Administration  
(202) 501-1853

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Rachel Murdock Zobell  
U.S. General Services Administration  
(202) 501-1853

**Subject:** Fwd: Federal Verification Co.  
**Date:** Fri, 6 May 2016 08:49:17 -0400  
**From:** Rachel Zobell - M1V1AB <rachel.zobell@gsa.gov>  
**To:** Dylan Mooney - M1V1AB <dylan.mooney@gsa.gov>  
**Message-ID:** <CAECOqtOEGGnaboss2UBEt\_3bGji+nnRiqS5etruhRLNr5BvM4g@mail.gmail.com>  
**MD5:** f24c856907d1b1ae47aed50601a27a42  
**Attachments:** FVR GSA Processors SAM exclusions abstract.pdf

Do you already have this attached doc?

----- Forwarded message -----

From: <[andrea.borden@gsaig.gov](mailto:andrea.borden@gsaig.gov)>  
Date: Thu, Apr 28, 2016 at 1:26 PM  
Subject: Re: Federal Verification Co.  
To: Rachel Zobell - M1V1AB <[rachel.zobell@gsa.gov](mailto:rachel.zobell@gsa.gov)>

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